

Maryland Interclub Seniors Golf Association

MINUTES OF THE BOARD OF DIRECTORS MEETING Crofton Country Club December 2, 1991

Attending:

Fred Shaffer, Pres.
Dick Bevan, V.Pres.
Bud Marshall, Sect.
Charles Szymanski
Dick Allchin
Bob Ludwig
George Meyer
Merle Shumaker
Claude Widerman

Doug Moats
Roy Gauzza
Ted Branthover
George Lipscomb
Ken Pierson
Joe Malinowski
Ray Keany
Lew Bruffy

President Shaffer called the meeting to order at 10 AM. He thanked Hairy Fulford, Club Rep, and Crofton C.C. for hosting the meeting. He expressed special appreciation to Merle Shumaker for his continued help and support to MISGA after having served with distinction as President.

The minutes of the last Board meeting held at Hobbits Glen C.C. on September 23, 1991 were approved as submitted.

Treasurers Report

In the absence of Sid Rapoport, Fred Shaffer distributed copies of the final financial statement for the fiscal year ending September 30, 1991, with the associated Audit Report. He called attention to Item 5 of the audit wherein the audit committee expressed concern about the level of cash on hand (\$19,590.53), recommending that a committee be appointed to suggest methods to the Board to reduce the level of cash on hand before the end of the current fiscal year.

Merle Shumaker recommended that we should begin, immediately, to undertake updating the MISGA history which will involve some cost. Ray Keany, Historian, agreed.

George Lipscomb suggested that MISGA buy name tags for all associates. Fred Shaffer reminded the Board that this matter was brought up at the annual Reps meeting held in April at Chester River C.C. and that the general consensus was to leave this matter up to the Divisions and their clubs.

Joe Malinowski reported that the MISGA insurance premiums are bound to rise considerably following the investigation of the current policy. He suggested that other areas generating income (Events, etc.) should be identified.

It was moved by Bob Ludwig, seconded by Doug Moats, that a committee be appointed, including the Tournament Chairman, to make recommendations as suggested by the Audit Committee and report such to the Board for consideration. Motion carried unanimously (6 to 0).

Fred Shaffer set the July Board meeting as the time to receive recommendations from such committee. He then appointed the Policy and

Planning Committee to develop a sub-committee to address the problem as recommended. This met with full Board agreement.

COMMITTEE REPORTS

Associates:

Roy Gauzza reported that there were 4090 Associates on the computer listing as of November 30, 1991. This represents memberships in 17 Clubs with one new Club. Nutters Crossing Golf Club, located in Salisbury, Md. having been added this year.

Roy expressed concern that the dates of the MISGA fiscal year (October 1 to September 30) may have some effect on generating discrepancies in reporting that may not occur if we were on a calendar year basis. As an example, he has received dues payments for 33 Associates with no information as to whether they were late payments for the last fiscal year or whether they are new listings for 1992. He felt that this was further complicated by a lack of information and proper instructions being given to new Club Reps. He questioned whether they were getting the Handbooks.

Fred Shaffer responded that the problem could be resolved, despite dates of the fiscal year, if Club Reps followed the Handbook. Transfer of Reps responsibilities must be executed properly.

Claude Widerman remarked that human error can easily creep into our operations and that it is the responsibility of Division Directors to assure proper execution of MISGA requirements.

Roy then distributed 1992 Membership cards to the Division Directors.

Mailing: No report.

Policy and Planning:

Ted Branthover reported that they were having some problems with the development of a single Annual Events Schedule. It still needed additional information added (housing requirements, etc.). The Committee is continuing to work on this project.

Joe Malinowski reported that in connection with the insurance policy review, a meeting with the agent, Adgate, Lipscomb, was not too productive. They seemed to misunderstand the purpose of needed changes in the current policy.

Ted Branthover and Joe Malinowski then met with another agent underwriter associated with Montgomery Mutual Insurance Co. He quoted a cost of \$0.605 per Associate to provide full coverage (about half the cost per Associate being paid under the current policy). However, an additional \$100 premium would have to be included to cover personal property at MISGA headquarters.

On this basis, the annual premium for complete coverage would be approximately \$2,500, an increase of \$1,000 over present cost. The Aetna

premium for the same coverage would be about \$6,000. Ted and Joe recommended that we consider purchasing a policy from Montgomery Mutual.

Doug Moats moved, seconded by Bob Ludwig, that we cancel the present policy and purchase the recommended new policy effective so that no lapse in coverage occurs. The motion carried unanimously (6 to 0).

Fred Shaffer advised that he will notify Sid Rapoport of the Board action.

Tournament:

George Lipscomb reported that two couples investigated the Waynes-ville, N.C. Country Club who have expressed interest in hosting a MISGA event at their facility.

They were very pleased with the golf course, housing and food services offered by the club. Tentative dates given for consideration were November 1 to 6, 1992. This overlaps with Jekyll Island and possibly with Sea Trails. Waynesville quoted a price of \$405 per person, double occupancy for this time frame.

Bob Ludwig confirmed that accommodations are first class, as is food service. However he was concerned about a mountain course resort at that time of year. He recommended that we pursue a time frame earlier in the year, such as July. He advised that Waynesville, N.C. is approximately 500 miles from Washington.

Considerable discussion ensued. Fred Shaffer questioned whether we would be overloading, considering our traditional events. Would this be an addition or a substitution? Several were concerned about who would run the event.

A motion by Dick Allchin, seconded by Doug Moats, to table this matter for future discussion carried unanimously (6 to 0).

George Lipscomb announced that the Presidents ABCD Tournament will be held at Sparrows Point C.C. on August 24, 1992. Registration at 11 AM,

with Tee-off at 12:30 PM. Cost will be \$43.00 per player, with 144 players to be accommodated.

He further announced that the Two-Man Team Championship will be held for 128 players at Chartwell C.C. on September 15, 1992. Cost per player will be about \$43.00, with registration at 11:00 AM and Tee-off at 12:30 PM.

George stated that it will be up to the Division Directors to determine time, location and format for Divisional qualifiers for each of these events. He will furnish MISGA-level quotas to the Division Directors.

Dick Allchin suggested that Division qualifiers should be designed to provide qualifiers in both gross and net groups, or flights.

George Lipscomb remarked that there had been some controversy concerning tie-breaker methods. He announced that he would determine the method to be used and include this in the written instructions.

MISGAGRAM

Ken Pierson stated that he needs the names of winners of the Presidents Tournament and the Two-Man Team Championship. He needs these in a timely manner for inclusion in MISGAGRAM. He also requested that he be kept informed of Associate deaths to place in the necrology section.

Doug Moats advised Ken and the Board that a hole-in-one had been scored at Sea Trails by Phyllis Summers of Holly Hills C.C. on the 17th hole

Historian:

Ray Keany reported that he had received \$1500 for sales of bag tags. Re: Charity events, Ray also remarked that Kenwood seniors held their annual Turkey Shoot that raised \$350 for the Children's Inn at N.I.H. He further announced that the PGA insists that all apprentices and assistant pros take an updating course each year. Kenwood seniors have established a scholarship program to pay the \$275 tuition and book costs for their assistants. This provides an alternate charity to avoid controversy. He recommended that other clubs consider similar programs in view of the previous action concerning a MISGA-wide charity proposal.

Ray requested all present to keep thinking about and furnishing him with the history of their clubs for updating the MISGA history.

EVENTS REPORTS

Board Bash:

Dick Allchin reported that he had visited many clubs for possibly holding future Board Bashes. He felt that the best possibility would be Turf Valley at a cost about \$20 per person higher than Carroll Valley.

The 1992 Board Bash will be held at Carroll Valley on September 23 and 24, at a cost of \$144.50 per person. A 9-hole ladies event will be arranged. Notices for this event are ready to go.

Dick felt that he may be able to get a favorable rate at Turf Valley

in July. He asked for the pleasure of the Board in this matter. It was the consensus that Dick Allchin proceed to look into the Turf Valley proposition and report his findings and recommendations to the Board.

Fall Frolic at Sea Trails:

Doug Moats reported the following attendance:

1st. week	163 Golfers	19 Non-golfers
2nd. week	154 "	17 Non-golfers
3rd. week	27	1 Non-golfer
Totals	344 "	37 "

Fred Shaffer reported that he had visited Sea Trails one day and night and agreed that directing more money into food and food service made it a great event.

Claude Widerman remarked that the committee put more money into food service by diverting it from other activities; cocktails, ditty bags, etc.

Doug Moats reported that Sumner, Inc. had done all the scoring, score cards, pairings, cart signs, bag-boy listings, etc. without charge for this one event.

Ted Branthover remarked that the committee had done a super job and were to be commended.

Jekyll Island Junket:

George Lipscomb reported that 135 golfers and 24 non-golfers attended each of the two weeks. He stated that there were no problems and that the food was good. The facility is under a major renovations program over the next several months. He does not yet have contract offers for next year.

Florida Fling:

Dick Bevan announced that the 1992 Fling will be held at Cape Coral the weeks of February 2 to 7 and 9 to 14. Costs will be \$1,375 per golfing couple. Sixty rooms have reserved for each week. Current reservations are:

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1st. week; 32 rooms; 56 golfers and 7 non-golfers. 2nd. week; 42 rooms; 59 golfers and 14 non-golfers
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Dick asked that Club Reps be requested to post-a notice of openings on their bulletin boards. Deadline for reservations is January 1, 1992.

For the 1991 event, 73 attended the first week and 94 the second.

The suggestion was made that, with fewer people seeming to be going, perhaps we should not schedule two weeks in Florida. Or, as an alternative, contract for one week with the option for a second week if oversubscribed.

Dick announced that full refunds will be made for cancellations received up to 72 hours before the event.

OLD BUSINESS

Fred Shaffer remarked that the Board had approved an increase in Division Allocations from \$300 to \$600 annually. The President, at the time, questioned whether each Division needed this much money. Fred suggested that it would be reasonable to have each Division Director submit an annual budgetary requirement. It seems that there is no need for each Division to have the same amount.

Following discussion, no consensus was reached on this matter.

Fred Shaffer reminded the Board that at the September meeting, Merle Shumaker had submitted a detailed proposal for permitting MISGA widows to attend out-of-state events. This proposal was tabled and should be reconsidered.

Following discussion, Dick Allchin moved, seconded by Doug Moats, that the proposal be placed on the table and that the Board vote that the proposal as presented be denied. The Motion carried unanimously (6 to 0).

NEW BUSINESS

Merle Shumaker advised that under new USGA rules, a tournament handicap system has been put into effect to address the matter of golfers who regularly score much lower in tournaments than in casual play. Under the system, low tournament scores will remain in the handicap computations for a full year, and that handicaps will be adjusted accordingly.

Fred Shaffer announced that he will be in Florida from the last week in January to the first week in April, 1992. His telephone number in Fla. will be 1-407-777-3537. All mail should be sent to his home address. Dick Bevan, Vice President will handle all matters during this period.

Fred also reported that he has asked Bob Wetzell to host the annual Reps meeting at Chester River C.C. on Monday, April 27, 1992. He has not yet had a reply from Bob.

Fred also remarked that MISGA Events are becoming very large and require a great deal of attention by very few people. He suggested that we think of ways to procure assistance to help relieve the burden from these committees. He announced that this will be a matter of discussion at the next Board meeting.

Bob Ludwig announced that Patuxent Greens C.C. has asked to join MISGA. Fred Shaffer appointed Bob and Merle Shumaker to pursue this matter.

Claude Widerman advised that he had some MISGA letterheads for those who need them. He stated, however, that he was out of envelopes. He will request Sid Rapoport to order more.

Joe Malinowski remarked that his review of the MISGA financial operations suggests that our cash position is not as serious a problem as previously discussed.

There being no further business, the meeting was adjourned at 1:40 PM.

Respectfully submitted

Secretary